



PRESS INFORMATION

Heading: 2012 annual results

Nanterre, February 27, 2013 (after the closing of the stock exchange)

8.9% operating profit and €17.2 million net profit in 2012

Accounts as at 31 December (audited and in millions of euros)	2012	2011
Revenues	315.4	283.3
Business operating profit *	29.2 (9.3%)	27.1 (9.6%)
Operating profit	28.1 (8.9%)	26.3 (9.3%)
Net financial profit	1.4	2.5
Income tax	(12.3)	(11.8)
Net profit	17.2 (5.4%)	17.0 (6.0%)
- of which, group share	14.9	14.8
Net cash and cash equivalents	87.8	75.1
Staff at year-end	3,704	3,471

(*) Prior to cost of free shares, stock options and impairment of assets

Achievements

In a steady market, NEURONES experienced growth of 11.3% in 2012 (including 9.3% internal growth).

Operating profit (*) in 2012 also increased and totaled 8.9% of revenues.

The net profit after tax (rate of 41.7%, including CVAE, a contribution based on businesses' added value) amounted to 5.4%.

The conversion of net profit into cash was satisfactory. The net cash and cash equivalents at year-end stood at €87.8 million (i.e. €3.71 per share).

Goodwill only represents three years of the acquired companies' cash flow overall.

(*) after 0.4% related to the cost of free shares, stock options and impairment of assets.

Outlook

As usual, forecasts for the current year will be posted along with the Group's 1st quarter revenues.

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About NEURONES

With over 3,700 experts, the NEURONES group is specialized in Consulting (Management and Organization) and IT Services (Infrastructures and Applications). It supports its clients in their change-management projects and in the upgrading and outsourcing of their Information Systems. The size of the group has doubled over the past five years.

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