

PRESS RELEASE

Heading: 1st half 2004 revenues

Nanterre, 29 july 2004.

## 2<sup>nd</sup> quarter 2004 : Revenues : + 2,6% Return of growth and improvement in operating margin

(in millions of euros)	Q2 2004	Q2 2003	%	H1 2004	H1 2003	%
Revenues	23,8	23,2	+2,6%	46,1	46,8	-1,4%
- of which services	21,7	21,1	+3,2%	42,3	42,3	0%
- of which licences & equipment	2,1	2,1	-3,0%	3,8	4,5	-15,0%

In the 2<sup>nd</sup> quarter of 2004, revenues rose organically by 2.6% and by 3.2% for services. Improved business makes up for the shortfall in the first quarter but in a competitive environment which continues to weigh on margins.

Consequently in the quarter, operating profit (without any exceptional result) amounted to approximately 7.5% (not audited, or for the half-year a total of about 6%).

## **Outlook**

Commercial activity and the steady pace of recruiting (the payroll was up 7.6% between the beginning and the end of the first half, or a net 90 people taken on) confirming the previously announced 5.5 million euros of operating profit (without any exceptional result and excluding acquisitions).

## **About NEURONES**

Since its creation in 1985, NEURONES, an IT services firm employing nearly 1,300 people, has developed a global offer for integrating systems and networks (16% of 2003 revenues), outsourcing of distributed environments (32%) and e-Services (52%). Listed on the Nouveau Marché and member of the NextEconomy, NEURONES reported revenues of  $\in$  92.7m in 2003 with net profit after goodwill of  $\in$  4.5m. Recurring business accounts for 60% of total group revenues, and the group has more than  $\in$  40m net cash to finance its growth.

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