

## PRESS RELEASE

Heading : 1<sup>st</sup> quarter 2004 revenues

Nanterre, April 29, 2004.

## 1st quarter 2004 : no recovery observed

(in millions of euros)	Q1 2004	Q1 2003	%
Revenues	22.3	23.5	- 5.4 %
- of which services	20.5	21.2	- 3.2 %
<ul> <li>of which licenses and equipment</li> </ul>	1.7	2.3	- 25.5 %

If a contract, with low margin, generating revenues of  $\in$  2.9m in 2003, had not been halted at the end of 2003, the services activity would have risen slightly by 0.5% over the quarter. There was no change in scope of consolidation between 2003 and 2004.

Operating profit (not audited) at the end of March 2004 amounted to approximately 4.6% of revenues compared with 7.7% in the 1<sup>st</sup> quarter of 2003. Although the levels of business are normal, the change was mainly inherent to recent price reduction, which will have an impact over the full-year.

## Outlook

The renewal of contracts underway, the signature of new deals, the increase in portfolios and staff (up 4.2% between 1<sup>st</sup> January and 31 March 2004) would, at this stage, indicate an operating profit of 5.5 million euros in 2004 (excluding extraordinary results and acquisitions).

## About NEURONES

Since its creation in 1985, NEURONES, an IT services firm employing 1,200 people, has developed a global offer for integrating systems and networks (16% of 2003 revenues), outsourcing of distributed environments (32%) and e-Services (52%). Listed on the Nouveau Marché and member of the NextEconomy, NEURONES reported revenues of  $\notin$  92.7m in 2003 with net profit after goodwill of  $\notin$  4.5m. Recurring business accounts for 60% of total group revenues, and the group has more than  $\notin$  40m net cash to finance its growth.

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